

## Message Text

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53

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 079117

R 031445Z NOV 76  
FM AMCONSUL HALIFAX  
TO SECSTATE 1453  
USDOC WASHDC

UNCLAS HALIFAX 0422

E O 11652: N/A

TAGS: BEXP

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 122/03/P0035

2. 110376

3. B MARRIOTT

4. 122 CANADA

5. D,R

6. A CALL--902-429-9691

6. B D A CROSS-PURCHASING AGENT

6. C GABRIEL AERO MARINE INSTRUMENTS LTD  
1576 HOLLIS ST BOX 563  
HALIFAX, NOVA SCOTIA

7. TEL--902-429-9691

8. CO REF--ELECTRONIC LABS-ENGLAND  
RAYTHEON MARINE-MANCHESTER, N H  
GEMTRONICS-LAKE CITY, S CAROLINA  
MOTOROLA INC-SCHAUMBURG, ILL

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9. 102-12 9.A DIRECT SALE AND DISTRIBUTORSHIP

10. 3429711/0000 MARINE HARDWARE

36624XX/0000 ELECTRONIC NAVIGATIONAL AIDS

36625XX/0000 ELECTRONIC SEARCH AND DETECTION APPARATUS

38111XX/0000 NAUTICAL AND NAVIGATIONAL DEVICES

WELL ESTABLISHED FIRM WITH NINETY-FIVE YEARS EXPERIENCE.  
HAS BRANCH OFFICES IN BOTH MONTREAL AND TORONTO WITH A  
TOTAL STAFF OF THIRTY-FIVE PERSONS. MARKET AREA  
COVERS NOVA SCOTIA, NEW BRUNSWICK, PRINCE EDWARD  
ISLAND, NEWFOUNDLAND, QUEBEC AND ONTARIO. SPECIALIZES  
IN THE SALE OF ALL TYPES OF BOATING EQUIPMENT, MARINE  
HARDWARE, MARINE ELECTRONIC DEVICES, ETC. ESTIMATED  
SALES VOLUME FOR COMING YEAR IS ONE MILLION SIX  
HUNDRED FIFTY THOUSAND DOLLARS. CONSIDERED EXCELLENT  
TRADE CONTACT FOR U S FIRMS.  
MOORE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 NOV 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976HALIFA00422  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760410-0816  
**From:** HALIFAX  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19761187/aaaacwzh.tel  
**Line Count:** 80  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** oatisao  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 JUL 2004 by schwenja>; APPROVED <16 AUG 2004 by oatisao>  
**Review Markings:**

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EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP  
**To:** STATE COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006